

DPH Contracts Report - September 2018

Div.	Contractor	Current Total Contract Amount with Contingency	Proposed Total Contract Amount with Contingency	Change in Total Contract Amount	Current Contract Term	Proposed Contract Term	Prior Annual Amount without Contingency	Proposed Annual Amount without Contingency	Annual Difference (btwn. FY17-18 and FY18-19)	Annual Difference (%)	Requested Action
SFHN Primary Care	Regents University of California Family and Community Medicine	\$ -	\$ 459,055	\$ 459,055		7/01/18-6/30/20		\$ 409,870	\$ 409,870	100.00%	New Original
<p><b>Purpose:</b> The requested action is the approval of a new contract to support the "Practice Transformation and Clinical Work at the Silver Avenue Family Health Center" for the period of 7/01/2018-6/30/2020 (two years). Services include primary and urgent medical care to a defined continuity panel of patients; document care in the electronic health record; participation in quality improvement and assurance activities; education to staff members, all designed to improve the ability of primary care staff to effectively work with the refugee and immigrant populations.</p> <p><b>Reason for Funding Change:</b> N/A</p>											
<b>Target Population:</b>		All community members in San Francisco with a special emphasis and expertise to serve the diverse patient population in the Excelsior and Outer Mission neighborhoods of San Francisco, particularly and including patients who come from Chinese and Latino immigrant communities.									
<b>Service Description:</b>		Under direct supervision of the Silver Avenue Family Health Center Medical Director or designee, the medical professional will work effectively as part of a multidisciplinary team and with other community-based partners and agencies to coordinate care for existing patients. Services will include the provision of primary and urgent medical care to a defined continuity panel of patients. Through this contract, the Department staff will be trained in areas including obtaining medical history, performing physical examinations, ordering and interpreting diagnostic tests, initiating and monitoring treatments, counseling patients on their medical condition and on preventative health maintenance practices in accordance with the established procedures and protocols.									
<b>UOS (annual):</b>		FY 2018/19 UOS Primary Care Hours = \$233,984/1,613 = \$145.07; FY 2019/20 UOS Primary Care Hours = \$175,886/1,152 = \$152.68									
<b>NOC (annual)</b>		Annual - 450 unduplicated clients									
<b>Funding Source(s):</b>		General Fund									
<b>Selection Type</b>		Sole Source 21.42									
<b>Monitoring</b>		DPH Business Office standard annual monitoring process									

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SFHN / HIV Health Services	Positive Resource Center	\$ -	\$ 1,733,919	\$ 1,733,919		07/01/18 - 02/28/21	\$ -	\$ 576,890	\$ 576,890	100.00%	New Original
<p><b>Purpose:</b> The requested action is the approval of a new contract with Positive Resource Center for an initial term of 2.66 years (07/01/18 - 02/28/21), for the provision of the Equal Access to Healthcare Program (EAHP). While this is a new contract under the section of HIV Health Services, this program has previously been delivered under a Behavioral Health Services (BHS) contract. The Ryan White grant funded program has been moved out of the BHS contract in FY18-19 to eliminate the ongoing complications of combining programs operating under a Federal and City fiscal year term, which has consistently resulted in funding delays.</p> <p><b>Reason for Funding Change:</b> The FY17-18 funding was the same amount, so there is no change between the prior and currently proposed contract.</p>											
<b>Target Population:</b>		The primary target population includes DPH clients who are living with HIV/AIDS in San Francisco and need counseling, direct legal assistance and representation on issues related to health care, as well as personnel from any health service program (both within and outside of DPH) that serve clients with HIV and who would benefit from an enhanced knowledge of insurance and related eligibility options to better serve their clients with HIV. The secondary target population are Ryan White Part A - CARE eligible clients, who are living in San Francisco and who are not connected to the Department of Public Health's system of care.									
<b>Service Description:</b>		The Equal Access to Healthcare Program exists to address the systemic barriers of clients living with HIV/AIDS in accessing healthcare under the Affordable Care Act (ACA). The program provides educational training and technical assistance to the Department of Public Health clinics and hospitals, as well as to community-based organizations providing services to people living HIV/AIDS to know how to adequately screen for insurance eligibility. Of those that are eligible and enrolled in the program, counseling, advocacy, direct legal assistance, and representation are provided in relation to their inability to access healthcare.									
<b>UOS (annual):</b>		EAHP Training Program Hours: \$76,321/468=\$163.08 and EAHP Client Intake Hours: \$500,571/3,855=\$129.85									
<b>NOC (annual)</b>		525 unduplicated clients									
<b>Funding Source(s):</b>		Ryan White Part A									
<b>Selection Type</b>		RFP 11-2013									
<b>Monitoring</b>		DPH Business Office standard annual monitoring process									

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SFHN Primary Care	San Francisco Unified School District (SFUSD)	\$ -	\$ 359,632	\$ 359,632		7/1/18-12/31/20	\$ -	\$ 321,100	\$ 321,100	100.00%	New Original
<p><b>Purpose:</b> The requested action is the approval of a new contract with the San Francisco Unified School District, to support the Dental Transformation Initiative, Local Dental Pilot Project, for the period of 07/01/18-12/31/20 (2.5 years). The State, through its MediCal waiver has allocated innovation pilot funding to DPH to help ensure the target population is accessing dental services. The SFUSD School Health Programs will employ and manage health worker(s) to educate caregivers on dental provider options, act as a liaison between caregivers and dental offices to make appointments, and help caregivers understand the importance of dental care for young children.</p>											
<b>Target Population:</b>		San Francisco Unified School District (SFUSD) students who are ages 0 to 5. This primarily includes Preschool and Kindergarten students.									
<b>Service Description:</b>		This contract funds SFUSD to hire a bilingual health worker (Spanish and/or Cantonese) and train (in year 1) one additional current health worker employee to provide coordination of care for age 0-5 year old Denti-Cal beneficiaries with the goal of increasing access to preventive dental care for this target population. In addition to typical care coordination activities, these health workers will also provide appointment compliance education and health promotion messaging. These health workers and the nurse coordinator will be located at the SFUSD and will coordinate access to dental care for all children with Denti-Cal benefits screened in SFUSD preschools, as well as dental referrals of Denti-Cal beneficiaries with untreated decay from annual kindergarten screenings. The health worker resources are located in the school district offices because SFUSD policies limit contact for health related issues with parents/guardians to school district employees.									
<b>UOS (annual):</b>		Calendar Year 2018 UOS Care Coordination Hours: \$128,440 /1,295 = \$99.18; Calendar Year 2019 UOS Care Coordination Hours: \$125,597/1,295 = \$96.99; Calendar Year 2020 UOS Care Coordination Hours: \$129,395/1,295 = \$99.92									
<b>NOC (annual)</b>		Annual - 675 unduplicated clients									
<b>Funding Source(s):</b>		California Title XIX Funding DHCS									
<b>Selection Type</b>		Sole Source Administrative Code 21.42									
<b>Monitoring</b>		DPH Business Office standard annual monitoring process									

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DPH/IT	eClinicalWorks (eCW)	\$ 9,930,000	\$ 6,739,068	\$ (3,190,932)	10/1/2015 - 9/30/2018	10/1/2018 - 6/30/2020	\$ 3,074,337	\$ 3,438,300	\$ 363,963	10.59%	New Original
<p><b>Purpose:</b> The requested action is the approval of a new software maintenance contract with eClinicalWorks (eCW) for an initial term of 20 months from 10/01/18 - 06/30/20 for the continuing maintenance and hosting of eCW's ambulatory EHR system currently installed in DPH locations.</p> <p><b>Reason for Funding Change:</b> The annual amount has increased with market costs and with additional expenses associated with the DPH transition to EPIC.</p>											
<b>Target Population:</b>		N/A									
<b>Service Description:</b>		This contract provides for continuing software maintenance of the eCW product already installed in multiple department locations. The eCW software product provides the Department's current EMR/EHR system, which enables electronically integrated clinical patient care services and more ability to comply with regulatory requirements, providing a seamless method to gather and share patient care data. Originally developed for the Healthy San Francisco program, under the Affordable Care Act and the managed health care business environment, this system now serves as the Department's primary ambulatory EMR/EHR, and is needed to continue while the Department works toward the upcoming transition to EPIC.									
<b>UOS (annual):</b>		N/A									
<b>UDC (annual)</b>		N/A									
<b>Funding Source(s):</b>		General Fund									
<b>Selection Type</b>		Sole Source Administrative Code 21.3									
<b>Monitoring</b>		N/A									

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DPH-Behavioral Health Services	HealthRIGHT 360	\$ -	\$ 85,875,337	\$ 85,875,337	7/01/18-6/30/22	7/01/18-6/30/22	\$ 17,243,307	\$ 19,168,602	\$ 1,925,295	10.04%	New Original
<p><b>Purpose:</b> The requested action is the approval of a contract to provide outpatient and residential mental and substance abuse treatment services to San Francisco residents for the period of 7/01/2018-6/30/2022 (4.5 years). While this is a new contract, these are actually ongoing services that have been re-awarded under the solicitations identified below under Selection Type. The Prior Annual Amount of \$17,243,307 has been included for comparison purposes only, as it was the amount in the prior contract.</p> <p><b>Reason for Funding Change:</b> The annual increase in funding between the two contracts reflects primarily the increased cost to deliver services under the new substance abuse Organized Delivery System, which requires more funding to be in compliance with all Federal requirements, e.g. licensed staff that previously were not. Other increases reflect grant and Cost of Doing Business funding.</p> <p><b>Target Population:</b> The target population includes clients from all racial and cultural and economic backgrounds. However, there is an emphasis on providing substance and mental health treatment services to the indigent population in San Francisco. Other specialty areas include services designed for youth (ages 10-18), transitional aged youth (ages 18-25) and Asian and Pacific Islanders, African Americans, Hispanic/Latino communities, the LGBTQ, pregnant and post-partum women and adults involved in the criminal justice system (probation and parole).</p> <p><b>Service Description:</b> HealthRIGHT 360 provides residential substance abuse services and mental health outpatient services. HealthRIGHT 360 provides a full continuum of services to meet the needs of participants. Residential substance abuse and mental health services include individual and group counseling, relapse prevention, detoxification services, urine surveillance HIV testing, vocational and educational classes, social services, family reunification and legal counseling. Services also include parenting education, the provision of transitional housing and job readiness training.</p> <p><b>UOS (annual):</b> Annual - 383,720 UOS</p> <p><b>NOC (annual)</b> Annual - 2,412 unduplicated clients</p> <p><b>Funding Source(s):</b> General Fund</p> <p><b>Selection Type</b> RFP-26-2016; RFP-08-2017</p> <p><b>Monitoring</b> Business Office of Contract Compliance annual monitoring</p>											

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SFHN/MgdC (Office of Managed Care)	San Francisco Community Health Authority	\$ 4,368,381	\$ 5,910,425	\$ 1,542,044	7/1/2017 - 6/30/2018	7/1/2018 - 6/30/2019	\$ 4,368,381	\$ 5,910,425	\$ 1,542,044	35.30%	New Original
<p><b>Purpose:</b> The requested action is the approval of a new contract with the San Francisco Community Health Authority to renew the currently existing administrative services for the Healthy Kids program. This contact would have a term of 7/1/2018 - 6/30/2019 with an annual amount of \$5,910,425.</p> <p><b>Reason for Funding Change:</b> The cost of the contract has increased due to the increasing membership of the program and additional system enhancements and manual processes that must be implemented in order to maintain compliance with DHCS requirements. During FY17-18, the Healthy Kids saw a 54% (4% average monthly) increase, and this enrollment trend is projected to continue through FY18-19. In addition to the projected enrollment increase, in FY18-19, there is also a \$0.50 per member per month increase in the MCO tax. Lastly, in order to meet compliance with DHCS regulatory requirements, additional manual processes (e.g. outreach requirements) and systems processes (e.g; implementation of 837 files format) are being implemented in FY18-19 that will increase the personnel and operating costs of the program. In summary, increased membership accounts for an \$979,642 increase in the FY18-19 budget, MCO tax increase accounts for \$5,346, and personnel/operating costs accounts for \$557,056.</p>											
<b>Target Population</b>	San Francisco children (ages 0 – 18) who are potentially ineligible for other publicly funded health insurance programs and who live in families with incomes 266% - 322% of the Federal Poverty Level (FPL).										
<b>Service Description:</b>	<b>Healthy Kids HMO TPA Contract:</b> Administrative Services for the Healthy Kids program includes: enrollment outreach and process, provider relations, billing, program management, communicating program information to participants, and providing training to assistors, assisting DPH in coordination with DHCS on the administration of Healthy Kids Program including contract review, enrollment reconciliation, mandated reporting, and other technical processes. This contract also pays premiums for children who are enrolled in the Healthy Kids program and the MCO taxes associated.										
<b>UOS (annual):</b>	31,447										
<b>UDC (annual)</b>	3,195										
<b>Funding Source(s):</b>	General Fund										
<b>Selection Type</b>	Sole Source Administrative Code 21.42										
<b>Monitoring</b>	N/A										

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SFHN/MgdC (Office of Managed Care)	San Francisco Community Health Authority	\$ 7,380,535	\$ 8,229,228	\$ 848,693	7/1/2017 - 6/30/2018	7/1/2018 - 6/30/2019	\$ 6,589,764	\$ 7,347,525	\$ 757,761	11.50%	Renewal
<p><b>Purpose:</b> The requested action is the approval of a new contract with the San Francisco Community Health Authority to renew the currently existing administrative services for the Healthy SF and SF City Options programs. This contact would have a term of 7/1/2018 - 6/30/2019 with an annual amount of \$7,347,525.</p> <p><b>Reason for Funding Change:</b> The increase to the contract is due to (1) continued growth of the SF City Options program and (2) implementation of new initiatives to address recently identified issues affecting the operations and administration of the SF City Options program. Since the SF City Options program has grown to around 40,000 active employees currently, the program has identified new needs to ensure that the program can safeguard the integrity of its operations and administration. Some of these initiatives include risk managements and auditing. The net increase of \$757,759 consists of \$338,408 from operations cost and \$419,351 from personnel cost increases. As part of standard practice for this contract, the contract amount includes a 12% contingency accounting for \$90,934 of the change in total contract amount.</p>											
<b>Target Population</b>	The target populations are a) all of San Francisco’s uninsured adult residents who are potentially ineligible for other government subsidized health benefits programs (such as Medi-Cal) and will be screened and may be determined eligible and enrolled in the Healthy San Francisco Program and b) all employees and employers who participate in the SF City Option Program to meet the requirements of the Health Care Security Ordinance.										
<b>Service Description:</b>	<b>Healthy SF/SFMRA TPA Contract:</b> For Healthy SF, administrative services include: providing in language enrollment assistance and customer services, provider relations to HSF network providers, trouble shooting and training to certified application assistants, data file and encounters processing, participant billing and payment processing, communication to participants, maintaining public facing marketing and collateral (website, flyers, etc) and reporting, and other functions. For SF City Options administrative services include providing in language enrollment assistance and customer services, employer relations including webinars and trainings, IT systems maintenance, vendor oversight, participant communication, maintaining public facing marketing and collateral (website, fliers, etc) and reporting, and other functions.										
<b>UOS (annual):</b>	991,422										
<b>UDC (annual)</b>	458,274										
<b>Funding Source(s):</b>	General Fund										
<b>Selection Type</b>	Sole Source Administrative Code 21.42										
<b>Monitoring</b>	N/A										

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SFHN/MgdC	San Francisco Community Health Authority	\$ 3,544,714	\$ 3,979,161	\$ 434,447	7/1/2017 - 6/30/2018	7/1/2018 - 6/30/2019	\$ 3,164,924	\$ 3,552,822	\$ 387,898	12.26%	New Original
<p><b>Purpose:</b> The requested action is the approval of a new contract with the San Francisco Community Health Authority to renew the currently existing services in providing reimbursement to non-SFHN health care providers participating in the Healthy San Francisco provider network and certain ambulance companies who provide covered ambulance transports. This contact would have a term of 7/1/2018 - 6/30/2019 with an annual amount of \$3,552,822.</p> <p><b>Reason for Funding Change:</b> There is a net increase of \$8,042 (0.2%) in the contract amount due to a 2.5% COLA increase to providers, which was largely offset by aggregate participant enrollment changes amongst various providers.</p>											
<b>Target Population</b>		The target population is Healthy San Francisco participants who are enrolled with a non San Francisco Health Network (SFHN) medical home and those Healthy San Francisco members with covered ambulance transports.									
<b>Service Description:</b>		<b>HSF Private Provider Contract:</b> Provide reimbursement to non-SFHN health care providers participating in the Healthy San Francisco provider network and certain ambulance companies who provide covered ambulance transports.									
<b>UOS (annual):</b>		71,238									
<b>UDC (annual)</b>		5,147									
<b>Funding Source(s):</b>		General Fund									
<b>Selection Type</b>		Sole Source Administrative Code 21.42									
<b>Monitoring</b>		N/A									